VERTOZ

Vertoz Limited (f.k.a. Vertoz Advertising Limited)
CIN: L74120MH2012PLC226823
Regd. Office.: 602 Avior Nirmal Galaxy
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e: corp@vertoz.com
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12th February 2025

The Manager – Listing Department
National Stock Exchange of India Limited,
"Exchange Plaza", 5th Floor,
Plot No. C/1, G Block,
Bandra-Kurla Complex,
Bandra (East), Mumbai – 400 051.

Symbol: VERTOZ
Series: EQ

Subject: Press Release in connection with the Unaudited Standalone and Consolidated Financial Results for the Quarter and Nine months ended 31st December 2024.

Dear Sir/Madam,

Pursuant to the Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, please find enclosed a copy of the Press Release on the Unaudited Standalone and Consolidated Financial Results of the Company for the Quarter and Nine months ended 31st December 2024.

The same will also be available on the website of the Company at the URL https://vertoz.com/ir/.

This is for your information and records.

Thanking you,

Yours Faithfully,

For Vertoz Limited
(Formerly known as Vertoz Advertising Limited)

Zill Pankaj Shah
Digitally signed by Zill Pankaj Shah
Date: 2025.02.12 19:13:50 +05'30'

VERTOZ LIMITED ★ MUMBAI ★ CIN: L74120MH2012PLC226823

Zill Shah
Company Secretary & Compliance Officer
Membership No. A51707
Place: Mumbai
Encl: A/a

Media Release

Vertoz Limited

(Formerly known as Vertoz Advertising Limited)

Q3 & 9M FY25 Consolidated Results

Q3 FY25 Profit after tax was grown by 62.97% and

Revenue from operations was up by 19.86%

Mumbai, February 11, 2025: Vertoz Limited (NSE: VERTOZ), a leading AI-driven MadTech and CloudTech platform, has declared its financial results for the third quarter and nine months ended December 31, 2024.

Key Consolidated Financials:

Particulars (Rs. Cr.)	Q3 FY25	Q3 FY24	YoY%	9M FY25	9M FY24	YoY%
Revenue from operations	66.20	55.23	19.86	190.02	126.80	49.86
EBIDTA	8.28	6.05	36.86	24.04	16.57	45.08
EBITDA Margin (%)	*12.51%*	*10.95%*	*137 basis points*	*12.65%*	*13.07%*	-
PAT	7.35	4.51	62.97%	19.64	13.18	49.01%
PAT Margin (%)	*11.10%*	*8.17%*	*295 basis points*	*10.34%*	*10.39%*	-

Performance Highlights for the third quarter ended December 31, 2024:

- Revenue for the quarter was Rs. 66.20 crore in Q3 FY25, compared to Rs. 55.23 crore in Q3 FY24, registering a growth of 19.86%.
- EBITDA stood at Rs. 8.28 crore in Q3 FY25, as compared to Rs. 6.05 crore in Q3 FY24, growing by 36.86%.
- PAT stood at Rs. 7.35 crore in Q3 FY25, compared to Rs. 4.51 crore in Q3 FY24, up by 62.97%.

Performance Highlights for the nine months ended December 31, 2024:

- Revenue for the nine months was Rs. 190.02 crore in 9M FY25, compared to Rs. 126.80 crore in 9M FY24, registering a growth of 49.86%.
- EBITDA stood at Rs. 24.04 crore in 9M FY25, compared to Rs. 16.57 crore in 9M FY24, growing by 45.08%.
- PAT stood at Rs. 19.64 crore in 9M FY25, compared to Rs. 13.18 crore in 9M FY24, up by 49.01%.

Operational Highlights:

- Revenue from MadTech and CloudTech segments contributed ~80% and ~20%, respectively.
- ~80% of business comes from international markets, while ~20% is domestic.
- Expanded geographical presence with a new branch in Pune.
- Projected revenue growth of ~30% for FY25 and FY26.
- Revenues of the Company have been growing at 27% and profit at 17% for the last five years.
- During the quarter the Company had run campaigns for all leading media agencies and corporates.
- The campaigns were predominantly catering to BFSI, Real estate, Hotels and other hospitality services.

Management Comments:

Commenting on the performance, **Mr. Ashish Shah, Director of Vertoz Limited**, said:

"We are delighted to declare strong growth rates during the quarter. Significant growth has been observed and projected in both domestic and international markets.

We are in advanced talks to acquire a Company operating in North American markets, a region of significant global economic activity. This market comprises over 22 million small and medium-sized enterprises, each spending an average of over $24,000 annually on related services, representing an $80 billion opportunity for us.

Company Overview

Vertoz is a cutting-edge AI-powered platform specializing in MadTech (Digital Advertising, Media, and Monetization) and CloudTech (Digital Identity and Cloud Infrastructure). Our innovative solutions are designed to empower businesses, digital marketers, advertising agencies, publishers, cloud providers, and technology companies to thrive in the digital era.

For more details, please visit: https://www.vertoz.com/

For further information, please contact:

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Note: Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties, such as regulatory changes, local political or economic developments, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties, and other risk factors, viewers are cautioned not to place undue reliance on these forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.